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# PRESS RELEASE

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For information please contact:  
Tina Foster (314) 727-6664

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## Sansone Group Brings Best Buy and Shoe Carnival to Quincy, Illinois

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Quincy, Illinois – Sansone Group has added two new tenants to the Prairie Crossing shopping center, a Sansone Group and ORIX Real Estate Capital, Inc. joint venture development located in Quincy, Illinois. Best Buy will occupy two outlots with a total of 20,000 square feet and a projected June 2007 opening. Shoe Carnival will occupy 6,800 square feet with a projected August 2007 opening. Overall, the shopping center consists of 431,024 square feet and is well-anchored by Lowe's and Kohl's, as well as Old Navy, TJ Maxx and MC Sports.

“Quincy and the surrounding area has long been under-retailed,” said Tim Cherre, Vice President of Leasing for Sansone Group, “It is now a growing metropolitan market and national tenants like Best Buy and Shoe Carnival are excited about serving this region.”

The developers are now marketing the remaining retail space and several available outlots in the center, located at the strategic intersection of I-172 and Broadway. Available spaces range from 1,500 to 50,000 square feet, with outlots large enough for stores of up to 10,000 square feet.

“No pun intended, but the Best Buy and Shoe Carnival transactions are two major steps forward for Prairie Crossing,” said Jim Mentesti, President, Great River Economic Development Foundation. “Shoe Carnival will complement and support the existing soft goods offered at Prairie Crossing, and Best Buy brings a whole new product line to the mix. We welcome the construction jobs that both these projects bring.”

Tim Cherre, Vice President of Leasing for Sansone Group, represented the landlord, ORIX Sansone Quincy Venture, in both deals.

Chicago-based ORIX Real Estate Capital, Inc. develops, acquires, finances and manages real estate properties in the United States and Canada. The company is an all-cash investor for its own account. In addition, through its ORIX MPIRE Tenant-in-Common Program, the company has been successful in syndicating high-quality real estate properties and attracting investors of all sizes. The company is a subsidiary of Dallas-based ORIX USA, whose parent company is ORIX Corporation (NYSE:IX), a Tokyo-based integrated financial services company with more than \$56 billion in assets and operations in 23 countries. For more information about ORIX Real Estate Capital's capabilities, to view recent transactions, and to obtain contact information, visit [www.orix.com](http://www.orix.com).

Sansone Group is a nationally recognized St. Louis-based commercial real estate firm that specializes in property and facility management, brokerage, development and redevelopment of retail, industrial, office and residential properties. Currently, Sansone Group manages over 20 million square feet of retail, industrial and office properties and over 2,000 residential units. Please visit our website at [www.sansonegroup.com](http://www.sansonegroup.com).

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