

# Investment Sale



## CASE STUDY



## CLIENT

BKP Associates, Inc.  
Woodland Plaza

## ASSIGNMENT OVERVIEW

- Sell property as quickly as possible at most favorable price
- Vacant anchor position represented 60% of property and a dramatic decrease in owner's cash flow which did not cover debt payments

## RESULT

- Sold property at equivalent of 1% cap rate on existing income
- Found buyer who needed anchor position and realized value of property
- Kept due diligence, documentation, and closing process moving while Owner was overseas

*“Sansone Group found an ideal buyer when we needed them and maximized price at the same time.”*

*BKP Associates*

*Karen Shaw & David Willis*

kshaw@sansonegroup.com

dwillis@sansonegroup.co,

314-727-6664

www.sansonegroup.com