

# Tenant Representation



## CASE STUDY



## CLIENT

Jefferson Wells



## ASSIGNMENT OVERVIEW

- Evaluate space needs
- Compare class A and class B options in the Clayton area to relinquish space in their current location

## RESULT

- Recasted Tenant's lease two years before expiration
- Downsized from 8,500 SF to 3,000 SF, saving the tenant over \$200,000

## TESTIMONIAL

*"Brandon was our local broker working a deal to downsize our client's office in St. Louis. He gave us 110% of his attention and made valiant strides to work every angle to get us the best deal possible. In a downturn market, Brandon was able to relinquish half our office which resulted in a large savings for the client. They couldn't be more pleased"*

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