

Investment Sale



CASE STUDY



CLIENT

Home Depot, USA, Inc.

ASSIGNMENT OVERVIEW

- Analyze historical market comparable sales to determine client's asking price and strike price
- Market property for sale to Tenants and developers
- Former 127,500 square foot Expo Design Center on 11+ Acres
- Negotiate with and manage four competing buyers

RESULT

- Secured ready, willing and able Buyer which caused underlying right of first offer to be exercised
- Sold property on behalf of Home Depot USA, Inc. and Buyer closed before the expiration of their due diligence period on the purchase

MIKE PETTIT, TIM CHERRE & KAREN SHAW

mpettit@sansonegroup.com

tcherre@sansonegroup.com

kshaw@sansonegroup.com

314-727-6664

120 S. CENTRAL, SUITE 500, ST. LOUIS, MO 6310
WWW.SANSONEGROUP.COM