

Tenant Representation



CASE STUDY



CLIENT



Erker Brothers Optical

ASSIGNMENT OVERVIEW

- Identify and locate premier retail space in the Creve Coeur market area
- Negotiate aggressive rental structure
- Generous tenant improvement allowance a key element

RESULT

- Leased first generation space in new, upscale center on Olive Blvd.
- Reduced rental rates in initial years of lease term
- Negotiated an allowance amount that allowed for tenant's upscale finish

"Karen was able to locate a fabulous new Creve Coeur location for us, as well as negotiate great terms in both rent and allowance."

*Jack Erker
President
Erker Brothers Optical*



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