

Tenant Representation



CASE STUDY



CLIENT

dressbarn

dressbarn

ASSIGNMENT OVERVIEW

- Coordinate all phases of site selection and lease negotiation
- Meet client's expansion plans into smaller Missouri markets, capitalizing on under-retailed growing secondary Metropolitan markets. Client currently has over 800 stores in 46 states.

RESULT

Successfully opened Missouri locations in:

- Cape Girardeau
dressbarn 6,000 SF
- Branson
dressbarn 4,500 SF
maurice's 5,000 SF (subsidiary of dressbarn)
- O'Fallon
dressbarn 6,000 SF
- Mehlville
dressbarn 7,400 SF (renewal)

"In St. Louis, it's Sansone Group."

*Bob Mataraso
Director, Real Estate
dressbarn*



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